



**MEDEVCO**

The Australian Medical Device Company



Delivering Exceptional  
Products and Support



## Delivering Exceptional Products and Support

Medevco is a company that is uncompromising in its integrity and has emerged as a major supplier and distributor of quality medical devices to the Australian market. Now moving into the international arena Medevco is well placed for expansion.

Our mission is to provide innovative solutions and the finest products that enable healthcare professionals to deliver efficient, quality care to help thousands of people lead more active and rewarding lives.

Our company sets high standards. Every product, piece of equipment and medical device that we supply is not only respected as the best-of-category but must also meet our own rigorous criteria for efficacy, accuracy and supportability.

Supported by Medevco's first-rate technical expertise in installation, service and electronic repair, we are confident that our customers can rely upon a level of service that is world-class in every respect.



## Product Portfolio

**In a business where trust is earned, it is vital that whatever product we put our name to is the finest in each category. To achieve this, Medevco has established strategic alliances with the best manufacturers of medical equipment in the world today.**

- Cardiac Science - Cardiology products
- Suntech Medical - Blood pressure solutions
- Tekno-Medical - Endoscopy and surgical instrumentation
- WallaceCameron - First aid systems
- Midmark - Patient transfer systems and high end procedure tables
- Heine - diagnostic instruments
- Medevco - Australasian proven capability in sales / marketing / service / distribution



## Specialised Product Divisions

provide optimum customer support

### Cardiology

Medevco believes that the market is ready for a dedicated cardiology player who can perform to higher levels of service than the main monitoring companies. By combining the strengths of two major US based manufactures Medevco is positioned to appeal to Australian Medical Practitioners by offering leading edge, premium products which add value to their business and offer improved patient outcomes.

### Surgical

By working with manufacturers whose reputation is synonymous with quality, Medevco is able to offer a complete and comprehensive range of surgical and endoscopic instruments as well as telescopes and hand held diathermy to hospital theatre suites. Medevco believes that exceptional quality and value for money sets it apart from it's competitors. Primary focus is in the areas of General Surgery, Gynaecology, Urology, Plastic and Micro Surgery, Arthroscopy, Laparoscopy and Cystoscopy.

### General Medical Equipment

Whatever the location or type of medical suite there is a Medevco product to suit the requirements. From diagnostic equipment, lighting and procedure tables, Medevco's product offering reflects the latest in contemporary design and engineering.

Our practice set up consulting service, complete with finance packages completes the picture.

### Emergency Care

Medevco understands the requirements and demands on the emergency "first responder". That is why we continue our commitment to work with only the best-of-category products to enable the delivery of maximum support to patients in distress. From occupational health to major trauma our products fit into your essential items bag.

### Technical Service

Medevco prides itself on it's after sales service and technical support. All our products are fully supported by our team of qualified engineers. National support and technical service are only a phone call away. Service and support contracts are offered for total security and peace of mind.

### Finance Packages

Tailored leasing, HP and rental packages provide our customers with flexible finance options to suit all situations and budgets.

### Market Capability

**Australasian coverage in sales, marketing and distribution.**

Our solid distribution channels and experienced sales and marketing teams offer manufacturers a dedicated network of professionals to maximise sales opportunities and gain maximum product exposure. You can be sure that the Medevco team is the catalyst for growth in the region.



## Board of Directors



**Conrad Crissafulli, B.E. (Hon),  
AFAIM, MAICD**  
*Chairman*

A mechanical engineer with over 30 years post graduate experience, Conrad is currently the Director for IP Commercialisation at Curtin University of Technology.

Conrad is a former Chairman of Meditech Research Ltd (an Australian listed biotechnology company) and a current director of numerous start-up technology ventures in industries ranging from marine systems, gas processing, through to medicinal therapeutics.

Conrad brings to the company a rare blend of management technical, strategic and intellectual property commercialisation skills.



**Lynne Bradshaw  
AFAIM**  
*Managing Director*

In Australia, few people in the medical device industry are as highly respected as Lynne. With more than 20 years experience to her credit, Lynne brings to Medevco a thorough understanding of the products and the demands of the medical profession. During this time she has established influential contacts with leading medical equipment manufacturers around the world and many exclusive distribution rights for these sought-after high calibre products.



**Craig Suttar, B.E. (Hon), B.Sc.**  
*Director*

After beginning his career as a research engineer, Craig Suttar developed expertise in venture capital and private equity funds management across a range of disciplines including biotechnology, healthcare, IT, children's consumer products, mining, engineering and service oriented businesses.

Currently engaged as an Investment Manager for McRae Investments Pty Ltd (a private investment company owned by the high net-worth Clough family of Western Australia), Craig is responsible for achieving growth within the portfolio of investments held by McRae.

## The Australian Medical Device Company

Proud to develop Australian medical innovations for the world market

At Medevco it is important to us that we combine some Australian content into our product portfolio. That is why our new technology division is working with local engineers and innovators as well as our international sales and marketing partners to enable "market ready" devices to enter international markets.



**NEW INNOVATIONS**

### Medevco cervi-Max Speculum

Medevco is proud to announce the first major advance in vaginal speculums in over a century.

Medevco owns the intellectual rights to commercialise and distribute the cervi-Max.





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